



## REAL ESTATE



**BeachFleischman PC**  
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*Leadership... Integrity... Excellence...*

In a fast-growing, ever-changing business landscape, residential, commercial, and industrial builders and developers need a broad array of consulting services – from ground-up feasibility studies and forecasts to tax planning and exit strategies.

**Beach**Fleischman has built solid relationships with brokers and investors, builders and developers, as well as general contractors and subcontractors by offering a full complement of business advisory, tax, and accounting services.



**Beach**Fleischman is Southern Arizona's largest accounting firm. Founded in 1990, the company specializes in management and profit enhancement services through strategic planning, auditing, tax preparation and planning, estate planning and administration, retirement planning and administration, as well as human resources and organizational consulting.

We do more than the numbers. Services specific to the real estate industry include:

- Business structure and organizational consulting
- Operating, partnership, and management agreement reviews
- Purchase and sale negotiation assistance
- Rate of return analysis
- Tax-deferred exchanges, involuntary conversions, and condemnations consulting
- Financial statement preparation for internal purposes, financial institutions, and bonding companies
- Tax return preparation and planning
- Housing and Urban Development (HUD) cost certification auditing

We regularly monitor national and local industry trends, reviewing changes in financial reporting and tax laws that may impact your projects now and in future years.

We are actively involved in several state and local real estate organizations such as the Pima County Real Estate Research Council. We also participate in construction industry organizations such as the Arizona Builders' Alliance, Association of Construction Trades, and Tucson Utility Contractors Association.

Our experienced professionals provide the highest quality service and unmatched personal attention. At **Beach**Fleischman, we are committed to building relationships along with your business. Let us show you how.