

# Helping you take pride in your practice.

HEALTHCARE

## It's personal.

BeachFleischman concentrates on staying ahead of the curve when it comes to best practices, emerging issues and trends impacting healthcare providers. We provide comprehensive assurance, tax, and advisory services to physician, veterinary and dental practices, hospitals, assisted living facilities and more.

### Healthcare Advisory Services

- ▶ Bonus/Incentive Structure, Design, and Strategy
- ▶ Business Valuations and M&A Consulting
- ▶ Cost Segregation Feasibility and Study
- ▶ Entity Selection and Operational Structuring
- ▶ Estate and Trust Planning
- ▶ Evaluate Efficiency of Billing Procedures and/or Billing Services
- ▶ Financial Due Diligence
- ▶ Internal Controls and Fraud Risk Assessments
- ▶ New Medical Practice Setup Strategy and Guidance
- ▶ KPI Dashboard Development to Optimize Practice Management
- ▶ Quality of Earnings
- ▶ Retirement Plan Consulting and Benefit Plan Audits
- ▶ Revenue Cycle Management Evaluations
- ▶ Strategic Planning and Exit Planning
- ▶ Tax and Financial Planning

### Strategic Operations & Advisory Resources (SOAR)

As a part of our services, we take a 360-degree approach when working with your practice to identify opportunities and areas for improvement. You can receive specialized consulting through SOAR.

- \* Payroll services provided independently by Contempo HCM, a joint venture of BeachFleischman PLLC.
- \*\* Cybersecurity services are provided independently by Silent Sector, LLC.



## Comprehensive care for your practice.

### Benchmarking Compensation

Acting as an objective third party, our team has the knowledge to inform new physicians on practice operations and how performance aligns with their compensation packages, as well as national benchmarks. These services not only support recruitment and onboarding, but they can also improve retention.

### Cost Allocation Support

Streamlined cost allocation processes help many practices flexibly manage reporting internally and accurately compensate their physicians.

### Educational Resources

We offer seminars and webinars to educate healthcare leaders on the latest industry trends impacting their practice, including financial, operational, tax, and other issues.

### Impactful Tax Representation

A healthcare related client with an individual tax return problem turned to us after frustration with a larger CPA firm. Our investigation and documentation helped this client reduce a large outstanding tax bill to zero and eliminate a federal property lien.

### M&A Integration Consulting

Consulting with physicians before, during, and after merger and acquisition transactions helped them manage potential pitfalls, including personnel integration and profitability.

### Navigating Pandemic Relief

During the COVID-19 pandemic, underutilized or non-essential medical and dental practices relied on BeachFleischman to help them access federal aid and understand how to proactively manage operations and staffing.

### Practice Expansion Modeling

Prior to a client's planned building expansion, our financial projections and modeling (including staffing, revenue streams, and potential deductions) helped this medical practice expense 82% of the overall cost of the expansion over two years.



### Contact BeachFleischman

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